



Retail MarketPlace Profile

Park East Corridor

Summary Demographics

2013 Population	38,696
2013 Households	19,124
2013 Median Disposable Income	\$26,257
2013 Per Capita Income	\$28,753

Industry Summary	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Total Retail Trade and Food & Drink	44-45,722	\$369,080,694	\$458,341,809	-\$89,261,115	-10.8	402
Total Retail Trade	44-45	\$329,223,602	\$347,908,637	-\$18,685,035	-2.8	247
Total Food & Drink	722	\$39,857,093	\$110,433,173	-\$70,576,080	-47.0	156

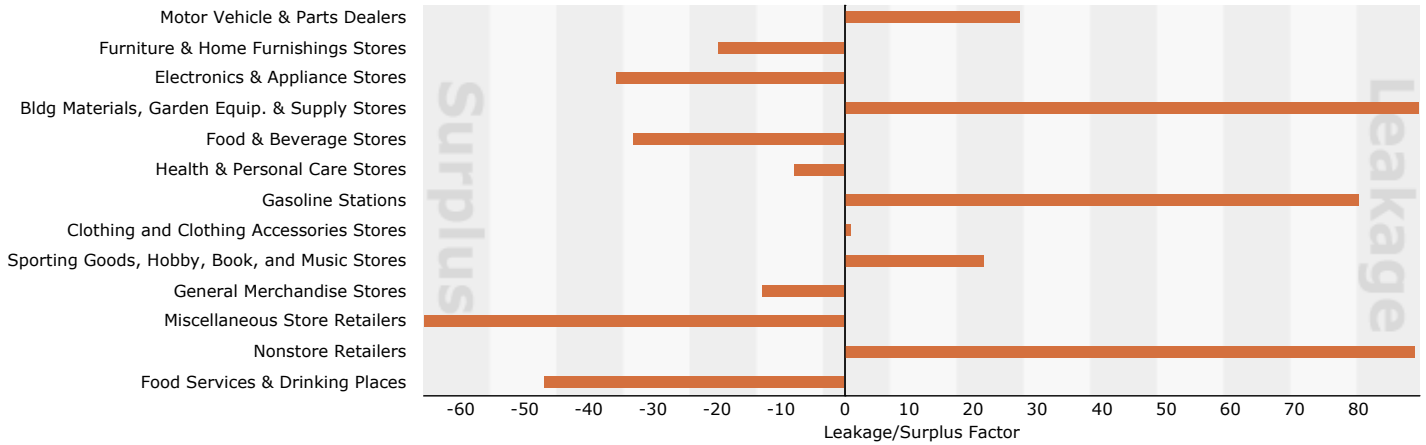
Industry Group	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers	441	\$62,303,152	\$35,582,932	\$26,720,220	27.3	6
Automobile Dealers	4411	\$54,527,508	\$34,994,147	\$19,533,361	21.8	3
Other Motor Vehicle Dealers	4412	\$3,368,202	\$254,568	\$3,113,634	85.9	1
Auto Parts, Accessories & Tire Stores	4413	\$4,407,442	\$334,217	\$4,073,225	85.9	2
Furniture & Home Furnishings Stores	442	\$6,944,101	\$10,356,081	-\$3,411,980	-19.7	14
Furniture Stores	4421	\$4,601,103	\$5,803,225	-\$1,202,122	-11.6	6
Home Furnishings Stores	4422	\$2,342,998	\$4,552,856	-\$2,209,858	-32.0	7
Electronics & Appliance Stores	4431	\$10,923,262	\$23,064,713	-\$12,141,451	-35.7	12
Bldg Materials, Garden Equip. & Supply Stores	444	\$8,455,057	\$464,702	\$7,990,355	89.6	4
Bldg Material & Supplies Dealers	4441	\$7,081,276	\$464,702	\$6,616,574	87.7	4
Lawn & Garden Equip & Supply Stores	4442	\$1,373,781	\$0	\$1,373,781	100.0	0
Food & Beverage Stores	445	\$56,654,566	\$112,115,253	-\$55,460,687	-32.9	46
Grocery Stores	4451	\$52,601,291	\$95,194,724	-\$42,593,433	-28.8	28
Specialty Food Stores	4452	\$1,224,242	\$15,069,550	-\$13,845,308	-85.0	14
Beer, Wine & Liquor Stores	4453	\$2,829,033	\$1,850,980	\$978,053	20.9	4
Health & Personal Care Stores	446,4461	\$26,498,136	\$31,164,388	-\$4,666,253	-8.1	17
Gasoline Stations	447,4471	\$40,963,255	\$4,486,152	\$36,477,103	80.3	2
Clothing & Clothing Accessories Stores	448	\$19,251,380	\$18,901,771	\$349,609	0.9	61
Clothing Stores	4481	\$12,926,504	\$11,035,925	\$1,890,580	7.9	39
Shoe Stores	4482	\$3,382,168	\$2,907,083	\$475,085	7.6	7
Jewelry, Luggage & Leather Goods Stores	4483	\$2,942,707	\$4,958,763	-\$2,016,055	-25.5	14
Sporting Goods, Hobby, Book & Music Stores	451	\$8,206,932	\$5,273,852	\$2,933,081	21.8	17
Sporting Goods/Hobby/Musical Instr Stores	4511	\$6,022,010	\$2,701,723	\$3,320,287	38.1	9
Book, Periodical & Music Stores	4512	\$2,184,922	\$2,572,129	-\$387,206	-8.1	8
General Merchandise Stores	452	\$54,498,662	\$70,776,373	-\$16,277,710	-13.0	10
Department Stores Excluding Leased Depts.	4521	\$27,435,567	\$69,798,935	-\$42,363,369	-43.6	5
Other General Merchandise Stores	4529	\$27,063,096	\$977,437	\$26,085,658	93.0	5
Miscellaneous Store Retailers	453	\$7,070,509	\$34,119,801	-\$27,049,292	-65.7	50
Florists	4531	\$281,232	\$224,902	\$56,330	11.1	3
Office Supplies, Stationery & Gift Stores	4532	\$2,256,161	\$28,775,983	-\$26,519,822	-85.5	17
Used Merchandise Stores	4533	\$1,445,866	\$1,789,788	-\$343,922	-10.6	11
Other Miscellaneous Store Retailers	4539	\$3,087,249	\$3,329,128	-\$241,879	-3.8	17
Nonstore Retailers	454	\$27,454,588	\$1,602,619	\$25,851,968	89.0	11
Electronic Shopping & Mail-Order Houses	4541	\$23,168,631	\$400,571	\$22,768,060	96.6	2
Vending Machine Operators	4542	\$1,432,303	\$56,100	\$1,376,203	92.5	0
Direct Selling Establishments	4543	\$2,853,654	\$1,145,948	\$1,707,706	42.7	8
Food Services & Drinking Places	722	\$39,857,093	\$110,433,173	-\$70,576,080	-47.0	156
Full-Service Restaurants	7221	\$15,083,378	\$59,675,411	-\$44,592,034	-59.6	55
Limited-Service Eating Places	7222	\$20,064,910	\$29,965,109	-\$9,900,199	-19.8	38
Special Food Services	7223	\$1,666,486	\$1,898,445	-\$231,958	-6.5	4
Drinking Places - Alcoholic Beverages	7224	\$3,042,319	\$18,894,208	-\$15,851,889	-72.3	59

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please view the methodology statement at <http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf>.

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Leakage/Surplus Factor by Industry Subsector



Leakage/Surplus Factor by Industry Group

